

**News & Events**[About InterTech](#)[ASP Solutions](#)[Products & Services](#)[News & Events](#)[Recent Articles
Press Releases •
Upcoming Events](#)[Customers Only](#)[Training](#)[Partners](#)[Contact Us](#)[HOME](#)**PRESS RELEASES**

8/15/00 [Internet-Based Medical Transcription Meets Web Coding](#)

8/9/00 [Joint Staff and Arlington and Inova Fairfax Hospitals Select InterTech's Web-Based Document Management Solution](#)

7/24/00 [Two Technology Leaders Join Forces on the Web](#)

6/13/00 [PFP Improves their Customer Service and Gains Productivity with InterTech Solution](#)

6/1/00 [Best Professionals in the Business add eWebCoding to list of Service Offerings](#)

4/15/00 [New Team Eliminates Coding Backlogs via the Web](#)

4/5/00 [Internet Adds A New Dimension to HIM Outsourcing](#)

7/11/00 [InterTech and Open Text Partner to Offer DoD Certified Web-Enabled Document Management Solution](#)

4/10/00 [InterTech Signs Healthcare, Mortgage and Real Estate Customers to Its ASP Service](#)

4/10/00 [InterTech Debuts DocuPACT 2000 at AIIIM](#)

3/13/00 [Xerox Brazil, Third Largest Xerox Operation Worldwide, Partners with Atlanta-Based InterTech](#)

11/4/99 [Intellisys Uses InterTech Solution to Help Ascensus and CNA Life Cut Costs and Decrease Processing Time with New Imaging System](#)

11/1/99 [InterTech and Provenance Partner to Offer DoD Certified Web-Enabled Document Management Solution](#)

10/11/99 [Atlanta Automates Traffic Court with InterTech's DocuPACT Solution](#)

9/22/99 [InterTech Information Management, Inc. Announces Application Service Provider Model](#)

8/25/99 [Tennessee's Largest County Automates Legislative Process with DocuPACT](#)

8/16/99 [State of Washington Saves Man-Hours and Gains Cost Savings with InterTech's DocuPACT Solution](#)

7/19/99 [The Midland Life Insurance Company Plans to Cut Costs and Increase Sales with InterTech's](#)



News & Events

INTERTECH INFORMATION MANAGEMENT, INC. ANNOUNCES APPLICATION SERVICE PROVIDER MODEL

Washington Document Service becomes first customer to outsource InterTech solutions

Dallas, TX, September 22, 1999 - Washington Document Service(WDS), a ChoicePoint cCompany, is InterTech's first implementation of an extranet designed to enable business transactions that involve documents over the web. WDS is also its first customer to outsource the deployment and maintenance of an electronic document management solution from the Atlanta-based software company.

"With more and more software vendors offering outsourcing as an alternate delivery method, we believe that Application Service Provider (ASP) models are becoming an integral part of the way technology companies will do business with their clients," said Steve Hindman, InterTech president. "We want to offer our clients solutions that meet their needs whether that involves an internal technology deployment or the ability to outsource and pay fixed, monthly fees."

RECEIVED
Press Release
Upcoming Brief

About InterTech
ASP Solutions
Products & Services
News & Events
Customers Only
Training
Partners
Contact Us
HOME



News & Events

About InterTech

ASP Solutions

Products & Services

News & Events

Recent Articles
Press Releases •
Upcoming Events

Customers Only

Training

Partners

Contact Us

HOME

INTERTECH INFORMATION MANAGEMENT, INC. ANNOUNCES APPLICATION SERVICE PROVIDER MODEL

Washington Document Service becomes first customer to outsource InterTech solutions

Dallas, TX, September 22, 1999 - Washington Document Service(WDS), a ChoicePoint cCompany, is InterTech's first implementation of an extranet designed to enable business transactions that involve documents over the web. WDS is also its first customer to outsource the deployment and maintenance of an electronic document management solution from the Atlanta-based software company.

"With more and more software vendors offering outsourcing as an alternate delivery method, we believe that Application Service Provider (ASP) models are becoming an integral part of the way technology companies will do business with their clients," said Steve Hindman, InterTech president. "We want to offer our clients solutions that meet their needs whether that involves an internal technology deployment or the ability to outsource and pay fixed, monthly fees."

WDS is a leading nationwide court document research and retrieval company which provides document research and retrieval services to law firms, financial institutions, corporations, media, accounting firms and insurance companies with publicly available court documents. In the case of WDS, InterTech established an online trading network allowing its customers to purchase court documents over the web. InterTech is managing the extranet and oversees system maintenance so for a one-time set up fee and a usage charge per document, WDS and its customers can transact business online without the installation of software or hardware.

"Our clients simply log onto our website and purchase documents via a web browser. We don't have to worry about providing our clients with any special hardware or software or worry about maintaining the infrastructure ourselves," said William Barth, WDS' Director of Sales and Marketing. "We have a web-based trading network without the costs associated with developing, deploying and maintaining it internally. The set up fees are fixed and the variable usage fees are directly related to revenue. Outsourcing to InterTech is helping us achieve two key goals: to broaden our client base and respond faster to our customers—without having to worry about the technology backbone required to make it happen."

WDS' new offering also intends to save its clients copying and delivery costs, as well as time, stated Bob Light, WDS' General Manager. "By being able to download our documents directly from the web, our clients not only have the satisfaction of having their documents immediately, but they are also saving money by not having to have

them couriered overnighted or faxed," said Light. "Delivering our court documents via a web browser is just the tip of the iceberg. We plan on expanding our client services even further such as notifying our customer base via e-mail of new court documents which have been added to our library. We also plan on providing more sophisticated search tools which are clients can use when looking for a particular topic or case. We really want to fine tune our site to our clients' needs."

"We are seeing significant interest in the new outsourcing option and are working on several other opportunities where customers will likely choose to outsource rather than purchase their trading networks," said Charlie Cumbaa, InterTech Executive Vice President, Sales and Marketing. "InterTech helps companies harness the power of the Internet to speed delivery times, improve customer response and reduce costs associated with paper-based transactions between members of their trading community. By offering an ASP delivery model, our customers can take advantage of the most up-to-date technology without lengthy implementation cycles, large capital expenses or the ongoing maintenance burdens of the technology infrastructure needed to deploy these web-based solutions."

About Washington Document Service

With offices in Washington DC and New York, WDS, a ChoicePoint Company, provides law firms, financial institutions, corporations, media, accounting firms and insurance companies with publicly available court documents from any civil, bankruptcy or criminal case. In business since 1979 the company, which was founded in 1979, WDS specializes in on-site, same day research capabilities at federal and state courthouses, legislatures and agencies around the country. WDS currently serves 95 of the nation's largest 100 law firms.

ChoicePoint is the leading provider of decision-making actionable intelligence for that helps businesses, individuals and government agencies and individuals. make smarter decisions. Through the identification, retrieval, storage, analysis and delivery of data, the company serves the information needs of the property and casualty insurance market, the life and health market, and the business and government markets, including Fortune 1000 corporations, asset-based lenders and professional service providers, and local, state and federal governments.

About InterTech Information Management Inc.

InterTech is a software and application service provider for electronic document management and workflow solutions that enable document-centric commerce over the web. DocuPACT, InterTech's award-winning product, is known for its ability to handle large-scale applications, its customization capabilities and flexibility. InterTech's solutions are particularly well-suited for companies that rely on paper-intensive business transactions. InterTech offers enterprise and departmental document management solutions along with extranet trading partner solutions that can be deployed onsite or outsourced depending on individual client needs. For more information about these companies, visit their websites at: <http://web.archive.org/web/20011106024445/http://www.choicepointinc.com/>, www.wdsdocs.com and <http://web.archive.org/web/20011106024445/http://www.intertech.com/>.

